

# Walker W. Kinney

Partner

Atlanta

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**Legal Assistant**

Radiah Allen

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## About Walker

**Walker Kinney is a partner in our Atlanta office. Originally from the small town of LaGrange, Tennessee, Walker is intimately familiar with the important role family businesses play in their communities and enjoys helping clients form, build, grow, and sell their businesses. He works hard to understand his clients in order to help them achieve their financial goals and protect their family legacies.**

Although he advises a diverse client base throughout the Southeast on various corporate and business matters, Walker's practice focuses on representing founder-led and family-owned businesses in every stage of the mergers and acquisition process.

Walker represents clients across various industries, including professional service, manufacturers, construction, and logistics companies. Walker cultivates close relationships with his clients as well their existing advisors, accountants, wealth managers and other professionals to achieve the best results for his clients.

## After Hours

Walker enjoys playing golf and, on Saturdays in the fall, you can find him cheering on the Tennessee Volunteers.

## Services

- Corporate + Transactional

## **Experience**

- Represented the shareholders of one of the country's leading roofing, siding, and gutter installation companies in its \$130 million stock sale to a financial acquirer
- Represented the shareholders of a manufacturer of modular homes business in its \$53 million equity sale to a strategic acquirer
- Represented a joint venture in the energy space in its \$965 million majority recapitalization with a West coast equity firm
- Represented the shareholders of a premier specialty foods manufacturer in its \$56 million stock sale to an East coast private equity firm
- Represented the buyer in a \$50 million acquisition of a pipeline and utility service company
- Represented the shareholders of a HVAC maintenance company in its \$16 million asset sale to a financial acquirer
- Represented the shareholder of a water well supply company in its \$14 million asset sale to a strategic acquirer
- Represented the owners of an overhead roll-up door manufacturer in a \$30 million stock sale
- Represented the shareholders of a full service engineering firm in a \$24 million stock sale to a financial acquirer
- Represented the shareholder of IT solutions company in its in \$13 million stock sale to a financial acquirer
- Represented the founder of a regional fast casual chicken restaurant chain in the sale of a significant stake to a private equity fund
- Represented the owner of a commercial adhesives business in a \$16 million asset sale to a strategic buyer
- Represented the shareholders of a general contractor in a \$30 million merger with a strategic buyer
- Represented the owners of a liquid propane business in a \$4.5 million asset sale to a strategic buyer
- Represented the minority shareholder of an international logistics company in a \$3.6 million stock sale
- Represented the owners of an IT staffing company in a \$15 million asset sale

- Represented the owners of a hardwood flooring manufacturer in the acquisition of multiple manufacturing facilities from a global flooring provider
- Represented the shareholder of a wholesale grocery business in its \$10 million asset sale to a strategic acquirer
- Represented the shareholder of an electric utility cooperative service provider in its asset sale to a financial acquirer
- Represented the shareholders of a major retail hardware operation in its sale to a financial acquirer
- Represented the owners of an electrical wholesale distributor in its \$120 million stock sale to a strategic acquirer
- Represented the owner in a carve-out of their PEO and ASO business lines in a \$9 million stock sale to a strategic acquirer
- Represented the selling shareholder of an industrial greenhouse manufacturer in its \$20 million stock sale to a financial acquirer

## **Professional Organizations/Activities**

- Georgia Bar Association
- Tennessee Bar Association

## **Education**

University of Tennessee College of Law (J.D., cum laude, 2015)

Furman University (B.A., cum laude, 2012)

- History

## **Admitted**

### **Bar Admissions**

Georgia, 2016

Tennessee, 2015