

## **Andrew T. Barksdale**

Partner

Atlanta

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**Legal Assistant**

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### **About Andrew**

**Guiding companies and business owners in corporate transactions throughout the Southeast, Andrew Barksdale represents clients in a variety of business sales, mergers, acquisitions, strategic partnerships, divestitures, and consolidations. Andrew has advised financial and strategic buyers and sellers in successful acquisitions and exits across a range of commercial industries, including manufacturing, professional services, construction, industrial and consumer products, technology, food services and agriculture, and healthcare.**

In addition to handling M&A transactions, Andrew acts as outside general counsel to small and middle market companies and advises clients in the formation and organization of business entities, trademark filings and intellectual property protection, corporate governance, tax efficient reorganizations, and the preparation and negotiation of a variety of business contracts, including employment, service, licensing, lease, and supply agreements.

Andrew takes a hands-on approach with his clients and works to thoroughly understand their businesses, enabling him to tailor his approach and create solutions that fit each client's particular goals and

### **Services**

- **Corporate + Transactional**

circumstances. Andrew leverages a decade of experience to help solve his clients' problems and provide steady, proactive, and trustworthy counsel.

## After Hours

Andrew and his wife, Sarah, have two young daughters and reside in Atlanta. Away from the office, Andrew enjoys playing golf, grilling, traveling, attending concerts, and cheering on the Georgia Bulldogs.

## Experience

- Represented an Atlanta-based strategic buyer in its acquisition of a regional excavation company.
- Represented one of metro Atlanta's largest homebuilders in the strategic acquisition of a Texas-based firm.
- Represented the owners of a residential and new construction HVAC company in a \$20 million asset sale to a private equity-backed competitor.
- Represented a leading provider of erosion control products in its \$85 million asset sale to a publicly traded buyer.
- Represented a minority shareholder in its equity buyout from a national CRE investment firm.
- Represented a strategic buyer in its acquisition of a regional roll-off container and waste disposal business.
- Represented a strategic buyer in its acquisition of a residential and commercial HVAC and metal fabrication business.
- Represented a majority owner in the sale of its shares in a home products company to minority investors.
- Represented the shareholders of a specialty chemicals manufacturer in a \$131 million stock sale to a financial acquirer.
- Represented the owners of a staffing and disaster response company in a \$178 million stock sale to an international buyer.
- Represented the stockholder of an engineering consulting firm in a stock sale to a strategic acquirer.
- Represented a private equity-backed HVAC firm in its roll-up acquisition of a regional competitor.
- Represented the shareholders of an HVAC firm in a \$70 million stock sale to a financial acquirer.

- Represented the selling shareholders of an international property management firm in their \$170 million stock sale to a financial acquirer.
- Represented the owners of a utility and pipeline services company in the sale of a portion of their equity for consideration of just under \$1 billion.
- Represented an urgent medical care facility in its \$53 million asset sale to a financial acquirer.
- Represented a general contracting and construction management firm in its \$30 million merger with a strategic buyer.
- Represented the owners of a hardwood flooring manufacturer in the acquisition of multiple manufacturing facilities from a global flooring provider.
- Represented a technology services firm in a \$81 million merger with a financial acquirer.
- Represented the subsidiary shareholders in a split-off transaction from a financially distressed construction firm.
- Represented a local urgent care clinic in its asset sale to a financial acquirer.
- Represented the owners of a major retail hardware operation in their asset sale to a financial acquirer.
- Represented a chemicals manufacturer in its strategic acquisition of a regional competitor.
- Represented the owners of a local veterinary clinic in its sale to a financial acquirer.
- Represented a building supply distributor in its \$26 million asset sale to a strategic buyer.
- Represented a data analytics firm in a \$135 million merger with a Middle Eastern strategic buyer.
- Represented a hospital in Middle Georgia in its sale to a regional hospital system.
- Represented the owners of an overhead roll-up door manufacturer in its \$30 million stock sale.
- Represented one of the nation's largest bus dealerships in its asset sale to a strategic buyer.
- Represented the selling shareholders of a home goods manufacturer in their \$24 million stock sale to a strategic buyer.
- Represented an industrial mat manufacturer in its acquisition of a southeast competitor.

- Represented a commercial waste disposal and recycling company in its asset sale to a strategic buyer.
- Represented a commercial product manufacturer in its \$10 million acquisition of a west coast competitor.
- Represented multiple physicians, on the buy and sell side, in the sale or acquisition of medical practices.
- Represented a public utility and closely-held companies as outside counsel in a variety of business needs.
- Represented the stockholder of an architectural firm in a \$17 million stock sale to a financial acquirer.
- Represented a strategic buyer in its \$18 million acquisition of a metal fabrication and installation services business.
- Represented a heavy-duty truck part distribution and services company in its asset sale to a financial acquirer.
- Represented a strategic buyer in its acquisition of a professional development and coaching services company.
- Represented a strategic buyer in its rollup strategy of several collision repair businesses.

## **Professional Organizations/Activities**

- Exit Planning Institute (Atlanta Chapter), Board Member
- American Bar Association
- State Bar of Georgia
- Atlanta Bar Association

## **Awards and Recognitions**

- Selected to the list of Georgia Super Lawyers®, Rising Star, 2025
- Order of the Coif
- Georgia State University Law Review

## **Education**

Georgia State University College of Law (J.D., magna cum laude, 2015)

University of Georgia (B.A. Political Science and Criminal Justice, cum laude, 2012)

## **Admitted**

### **Bar Admissions**

Georgia, 2015

### **Court Admissions**

Georgia Court of Appeals

Supreme Court of Georgia

U.S. District Court for the Northern District of Georgia