

## Andrew Smith

Associate

Atlanta

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**Legal Assistant**

Angela Delaney

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### About Andrew

Andrew Smith focuses his practice on representing private companies in a variety of corporate and transactional matters, including mergers and acquisitions, corporate governance, securities, entity selection and formation, and general corporate matters. Andrew has experience working with clients across a range of commercial industries, including software and technology, construction, engineering, healthcare, food services, automobile, oil and petroleum, and real estate.

Andrew graduated from Southern Methodist University with a degree in Finance. He then obtained his J.D., *magna cum laude*, from the Georgia State University College of Law. While attending law school, he served on the Georgia State Law Review.

Prior to joining James-Bates-Brannan-Groover-LLP, Andrew worked as an analyst for an Atlanta-based investment consulting firm. As a former consultant, Andrew draws on his experiences and offers a pragmatic and client-centric approach to help businesses navigate complex corporate issues.

### Services

- Corporate + Transactional

## **After Hours**

Andrew enjoys spending time with family and playing golf.

## **Experience**

- Represented an Atlanta-based strategic buyer in its acquisition of a regional excavation company.
- Represented the selling shareholders of a manufacturer of soil erosion products in its \$32 million dollar sale to a strategic acquirer.
- Represented one of metro Atlanta's largest homebuilders in the strategic acquisition of a Texas-based firm.
- Represented the buyer in its \$30 million acquisition of a construction company.
- Represented the owners of a residential and new construction HVAC company in a \$20 million asset sale to a private equity-backed competitor.
- Represented a leading provider of erosion control products in its \$85 million asset sale to a publicly traded buyer.
- Represented the shareholders of one of the country's leading roofing, siding, and gutter installation companies in its \$130 million stock sale to a financial acquirer.
- Represented the shareholders of a manufacturer of modular homes business in its \$53 million equity sale to a strategic acquirer.
- Represented the shareholder of a wholesale grocery business in its \$10 million asset sale to a strategic acquirer.
- Represented the shareholder of a water well supply company in its \$14 million asset sale to a strategic acquirer.
- Represented the shareholder of IT solutions company in its \$13 million stock sale to a financial acquirer.
- Represented a technology services firm in a \$81 million merger with a financial acquirer.
- Represented the owners of a major retail hardware operation in their asset sale to a financial acquirer.
- Represented the selling shareholder of an industrial greenhouse manufacturer in its \$20 million stock sale to a financial acquirer.
- Represented the owners of an electrical wholesale distributor in its \$120 million stock sale to a strategic acquirer.

- Represented the owners of a staffing and disaster response company in a \$178 million stock sale to an international buyer.
- Represented the stockholder of an architectural firm in a \$17 million stock sale to a financial acquirer.
- Represented a heavy-duty truck part distribution and services company in its asset sale to a financial acquirer.

## **Professional Organizations/Activities**

- Georgia Bar Association
- Georgia State University Law Review (2018-2020)

## **Education**

Georgia State University College of Law (J.D., magna cum laude, 2020)

Southern Methodist University (B.A., 2015)

- Finance

## **Admitted**

### **Bar Admissions**

Georgia, 2020

## **Presentations & Publications**

- Why Georgia Should Get Off the Bench and Profit from the Inevitability of Sports Betting 36 GA. ST. U. L. REV. 845 (2020).